

COMPANY PRESENTATION

ATIPIKA[®]
BARCELONA

Being different makes us unique

Abel Osorio
Director General
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OUR PHILOSOPHY & CORE VALUES

ATIPIKA IS

A DYNAMIC BARCELONA REAL
ESTATE AGENCY AT THE HEART
OF A RAPIDLY CHANGING
PROPERTY MARKET



WE OFFER

a comprehensive range of
services to investors, buyers,
sellers and landlords

WE DELIVER

outstanding results

WE PROVIDE

maximum transparency,
excellent customer service
and team collaboration

WE SHARE

in-depth knowledge
and expertise

WE PRIORITIZE

the client

WE EXCEED

the highest standards

*"We set out to do things
differently. Expect
excellence in every
aspect of our work."*

” ISABEL OSORIO
Founder, Atipika

*"Our core values shape our
culture and reflect our vision
of offering a perfect service
to our clients."*

” RENZO RIVA
Founder, Atipika



More than
11,000
properties listed



20%
increase in
sales transactions
2015-2016

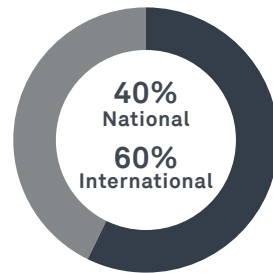


Prominent in
**National &
International**
media



Award-winning
website and top
accolades for
customer service

Atipika buyers are



Including
**British, American,
Northern
European, Russian
and Chinese**



Motivation
for buying:

50%
Primary residence

20%
Investment

20%
Second home

10%
Other

"Quality is the force of everything we do."



RENZO RIVA
Founder, Atipika

ATIPIKA AT A GLANCE

MARKET LEADERS IN BARCELONA SINCE 1999



THE FOUNDERS



ISABEL OSORIO

Professional background: Public Relations and Business Management

Role: Sales, MarcCom and HR



RENZO RIVA

Professional background: Computer Programming, IT and Business Development

Role: Business development and internal communications

"The Atipika team offer experience, talent and expertise. With a deep-rooted passion for what we do, we help drive the company towards even greater growth and expansion."

” ISABEL OSORIO
Founder, Atipika

RESIDENTIAL

With established relationships with owners and expert local knowledge, we list some of the best homes in Barcelona including:

**CITY CENTRE APARTMENTS / DESIGNER PENTHOUSES
FAMILY HOUSES / COASTAL VILLAS / NEW HOMES**

COMMERCIAL

Our specialist commercial division advises on licensing issues, renovation and construction, as well as legal and tax aspects. We aim to ensure the highest possible financial return from every assigned operation. We offer:

**OFFICES / RETAIL SPACES / HOTELS & TOURIST APARTMENTS
BUILDINGS FOR RENOVATION**

NEW DEVELOPMENTS

We provide guidance to private and corporate developers on some of Barcelona's most exciting residential projects and help overseas investors source the right property or properties. We provide a high quality service, expert knowledge and advice to property developers, investors and private buyers. From off-plan sales to arranging a mortgage, we add value at every stage of the process.

INVESTMENT

Our experienced investment team at Atipika advises on the best product to buy, whether it be off-plan, newly renovated or re-sale. We help individuals and joint investors start, manage and expand their property portfolios. We advise on mortgages and compliance issues for landlords.

OUR PRODUCTS



OUR SERVICES



BUY, SELL AND RENT

At Atipika we are experts at buying, selling and renting homes in Barcelona and its surrounding areas. We offer a highly personalised service thanks to our specialised professional team who will be with you throughout the process, from viewings to the signing of the contract, offering an honest and customised service. We also offer an architectural and interior design consultancy.

GOLDEN VISA

Atipika has its own specialist Spanish Residency Department that searches for properties suitable for the Golden Visa scheme. We assess the most suitable opportunities on the market and offer a property management service including the drawing up of contracts, arranging the arrival and departure of tenants and payment control.

INVESTORS

The experience of our professional team with its in-depth knowledge of the sector allows us to offer a consultancy service for your real estate investments. Atipika also carries out viability studies on real estate projects for leading companies and investment institutions.

DEVELOPERS

We offer a full scope of sale and rental services to developers from acquisition and marketing to design and sales. Our marketing team offer developers a customised plan from website design and development, brochures and newsletters to AdWords campaigns, videos, renders and blogs, as well as advertising and Public Relations.

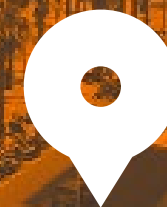


Barcelona Old Town / Eixample / Sants-Montjuïc
Les Corts / Sarrià-Sant Gervasi
Horta-Guinardó / Gràcia
Nou Barris / Sant Andreu / Sant Martí

We also offer family homes outside the city including
Sitges, Castelldefels and the Maresme Coast

OUR LOCATIONS

OUR PROPERTIES
ARE LOCATED IN
THE MOST SOUGHT-
AFTER DISTRICTS OF
BARCELONA THAT ALSO
OFFER EXCELLENT
POTENTIAL FOR CAPITAL
APPRECIATION



OUR PROFESSIONAL PARTNERSHIPS



Atipika founder Renzo Riva at the Expat Breakfast in April 2017

Atipika continues to be a premium sponsor for the Barcelona International Community Day and participates regularly in 'Expat breakfasts', both of which are organised by Barcelona Activa.

We are also trusted collaborators of numerous consulates, international companies and established institutions as well as a key sponsor of the San Joan de Déu Hospital.

"Really, really happy with our experience with Atipika. They took very good care of us with their professional and friendly service and very prompt communication. Every apartment we viewed was of a high standard, much better than the majority of apartments you find in BCN."

” DARYK TREACY

"Besides a great service there's a very genuine team who work hard to meet the customer's needs. Overall I had a positive experience as Atipika has been always helpful with my queries."

” SINDY SC

"Highly professional from the first to the last moment of the process."

” OSCAR CELADA RODRIGUEZ

"Excellent service throughout. A company you can trust."

” OH KREUZ

"We live in an Atipika apartment and everything is phenomenal. They are well organised and very professional and our apartment is amazing!"

” FRAN Y MÓNICA

"Super professional company with dedicated staff. They were able to find solutions to every query we had. I highly recommend them!"

” JOAQUIN OROÑO

WHAT OUR
CLIENTS
SAY
ABOUT US
”



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